



## SUSHIL CHANDRA

Chairman, CBDT &  
Special Secretary to the Government of India

भारत सरकार

GOVERNMENT OF INDIA

( वित्त मंत्रालय/ राजस्व विभाग )

Ministry of Finance/Department of Revenue

केन्द्रीय प्रत्यक्ष कर बोर्ड

Central Board of Direct Taxes

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Dated: 6<sup>th</sup> July, 2017

Dear Principal Chief Commissioner of Income Tax,

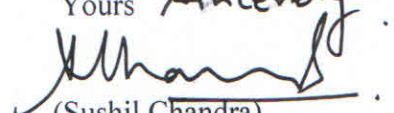
**Subject: Achievement of Revenue Collection targets for FY 2017-18- Need for sustained efforts through the year.**

The position of direct tax collections till June, 2017 has been reviewed by the Board and it is noted that on several parameters, the growth in revenue is not satisfactory. The gross collections have increased by only 8.4% and it is only due to lower refunds that the net collections are showing a growth rate of about 15%. You will appreciate that once refunds in cases not selected in CASS start getting issued, the growth rate in respect of net collections may also come down.

Even under various Minor Heads including Advance Tax, TDS, Self-assessment Tax and Dividend Distribution Tax, the growth rate this year is significantly lower than last year. Most Pr. CCIT Regions are showing very low growth either in terms of gross collections or net collections or both. Region-wise break-up of gross and net collections is enclosed for ready reference.

Since the Budget Estimates of Rs.9,80,000 crore need a net growth rate of about 15.5%, sustained efforts throughout the year are required for achieving the same. Accordingly, all Regions are requested to take all measures to increase revenue collection so that the position at the end of September Quarter comes in line with the desired growth rate. If revenue is not forthcoming from one Head/ source, alternate sources may be concentrated upon to make up for the deficit. The strategies for maximization of revenue must be discussed threadbare in all the Zonal Conferences and the Zonal Member be informed of the action plan for achievement of revenue targets.

With *Best wishes.*

Yours *Sincerely*  
  
(Sushil Chandra)

Enclosure: As above.

All Principal Chief Commissioners of Income Tax

TOTAL COLLECTIONS (CT+PIT)  
TABLE : ZONE WISE Pr CCIT CCA PERFORMANCE AS ON 30/06/2017 [FY 2017-18]

Zonal Charge	Pr CCIT REGION (HQRS)	BE Target	Asking Growth rate (in %)	Total Collections FY 2016-17												Collections upto 30/06/2017			Excess/Shortfall from Expected Collection	% of BE Target Achieved										
				6			7			8			9			10					11			12			Expected Collection by 30/06/2017	Current growth rate (Gross)	Current growth rate (Refund)	Current growth rate (Net)
				GROSS	REFUND	NET	GROSS	REFUND	NET	GROSS	REFUND	NET	GROSS	REFUND	NET	GROSS	REFUND	NET			GROSS	REFUND	NET							
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20											
	MUMBAI	306354	15.06%	323889	57642	266247	55656	27382	19015	42623	32533	10.75%	-30.56%	50.75%	32533	10.75%	-30.56%	50.75%	10090	13.9%										
	PUNE	49697	17.99%	48624	6503	42121	8320	1425	6895	891	7952	18.31%	32.70%	15.33%	8135	18.31%	32.70%	15.33%	-183	16.0%										
	NAGPUR	5035	18.11%	5169	906	4263	1032	161	871	1105	899	7.07%	27.95%	3.21%	1029	7.07%	27.95%	3.21%	-130	17.9%										
	Sub Total	361086	15.50%	377682	65051	312631	65008	28968	36040	72586	41626	11.66%	-27.12%	42.82%	41626	11.66%	-27.12%	42.82%	9777	14.3%										
	BHU'WAR	9728	3.84%	11782	2414	9368	1863	1246	311	1612	641	3.22%	-75.04%	161.26%	641	3.22%	-75.04%	161.26%	971	16.6%										
	GUWAHATI	7107	16.64%	6859	766	6093	1087	124	963	1227	1123	27.51%	28.23%	27.41%	1123	27.51%	28.23%	27.41%	104	17.3%										
	KOLKATA	41891	14.66%	42568	6034	36534	6808	1337	5471	7619	6273	11.91%	25.95%	8.48%	6273	11.91%	25.95%	8.48%	-338	14.2%										
	PATNA	13202	19.27%	12675	1606	11069	2582	231	2351	2418	2804	-6.35%	143.29%	-21.05%	2804	-6.35%	143.29%	-21.05%	-948	14.1%										
	Sub Total	71928	14.06%	73884	10820	63064	12340	2938	9402	13346	10724	8.15%	-7.56%	13.06%	10724	8.15%	-7.56%	13.06%	-211	14.8%										
	BENGALURU	104754	17.05%	102495	13000	89495	20609	3009	17600	21593	18378	4.77%	6.85%	4.42%	20601	4.77%	6.85%	4.42%	-2223	17.5%										
	CHENNAI	71499	18.08%	68713	8160	60553	13515	1616	11899	13403	14050	-0.83%	15.66%	-3.07%	14050	-0.83%	15.66%	-3.07%	-2516	16.1%										
	HYDERABAD	46925	17.73%	47025	7168	39857	7955	2378	5577	9629	6566	21.04%	-43.23%	48.45%	6566	21.04%	-43.23%	48.45%	1713	17.6%										
	KOCHI	14958	14.48%	15498	2432	13066	2721	305	2416	2760	2766	1.43%	18.69%	-0.75%	2766	1.43%	18.69%	-0.75%	-368	16.0%										
	Sub Total	238136	17.33%	233731	30760	202971	44800	7308	37492	47385	43988	5.77%	-7.01%	8.26%	43988	5.77%	-7.01%	8.26%	-3394	17.0%										
	CHANDIGARH	40873	16.77%	40891	5889	35002	7965	1677	6288	8575	7343	7.66%	-34.76%	18.97%	7343	7.66%	-34.76%	18.97%	138	18.3%										
	DELHI	131606	22.67%	137202	29919	107283	26605	12082	14523	31122	16045	16.98%	24.79%	10.48%	17816	16.98%	24.79%	10.48%	-1771	12.2%										
	LUCKNOW	11658	19.94%	11769	2049	9720	2069	371	1698	3000	2037	45.00%	191.91%	12.90%	2037	45.00%	191.91%	12.90%	-120	16.4%										
	KANPUR	25415	14.09%	26925	4648	22277	4088	486	3602	4081	4109	-0.17%	37.24%	-5.22%	4109	-0.17%	37.24%	-5.22%	-695	13.4%										
	Sub Total	209552	20.24%	216787	42505	174282	40777	14616	26111	46778	31395	14.86%	22.61%	10.52%	31395	14.86%	22.61%	10.52%	-2447	13.8%										
	AHMEDABAD	46838	17.40%	47450	7554	39896	8353	1355	6998	8956	8216	7.22%	29.15%	2.97%	8216	7.22%	29.15%	2.97%	-1010	15.4%										
	BHOPAL	22173	14.99%	22548	3265	19283	3729	537	3192	3822	3670	2.76%	48.79%	-4.98%	3670	2.76%	48.79%	-4.98%	-637	13.7%										
	JAIPUR	18187	-8.19%	22576	2767	19809	5206	480	4726	3440	4339	-33.92%	46.25%	-42.07%	4339	-33.92%	46.25%	-42.07%	-1601	15.1%										
	Sub Total	87198	10.39%	92574	13586	78988	17288	2372	14916	16228	16466	-6.13%	37.06%	-13.00%	16466	-6.13%	37.06%	-13.00%	-3248	14.9%										